

MEDICAID SCREENING TOOL RFP**FORMAL REQUEST FOR PROPOSAL****ADDENDUM NUMBER: ONE (1)****MARCH 23, 2021**

THIS ADDENDUM IS ISSUED PRIOR TO THE ACCEPTANCE OF THE FORMAL RFPs. THE FOLLOWING CLARIFICATIONS, AMENDMENTS, ADDITIONS, DELETIONS, REVISIONS, AND MODIFICATION FORM A PART OF THE CONTRACT DOCUMENTS ONLY IN THE MANNER AND TO THE EXTENT STATED.

Q&A

1. Will you consider outsourcing the eligibility application and follow-up for those not taken at time of registration or secondary/overflow purposes? **No, this solution is to be used as a screening tool only.**
2. Please provide volume of accounts or an ATB for the applicable self-pay population. **Approximately 19,849 accounts for Feb 2020 to Feb 2021.**
3. Is current Cerner integration required, or can it be developed with the Broward installation of Cerner? **Broward Health utilizes Cerner and the proposed tool would need to integrate via HL-7**
4. What performance metric lift are you expecting from your solution? **Productivity from staff by number of accounts screened, applications taken, etc.**
5. Will email communications, signature solutions, and screening tools need to be Broward branded? **Yes, so patient understands Broward Health is requesting the information.**
6. Are there other patient communications systems that will be necessary to integrate with for eligibility communications? Example, Hubspot, Pardot, etc. **No, Broward Health does not currently have a patient communication system.**
7. Are there requirements for the email communications - tracking, html, branding, etc? **Yes, HTML is preferred, tracking would be great but not necessary, and branding is needed so patient understands Broward Health is requesting the information.**
8. Do they have the ability to send a real-time HL7 (FHIR HL7 or FHIR CDA API) for integration? **Yes, Broward Health can real-time HL-7.**
9. If HL7 capable, what version is utilized? **Version 2.2.**
10. Can they accept an HL7 feed back into Cerner for updating eligibility status? **Yes.**

11. Can we have an example of the industry file format required? **Invision 2.2, Next Gen 2.3.** Does this reference HL7 or EDI transaction files? **HL7.**
12. How many Broward users would need access to the solution? **Approximately 100 but could be more or less depending on staffing.**
13. What web browsers are currently available to users needing access to the proposed solution? **Edge, IE explorer, Chrome.**
14. Will charity program eligibility and applications be part of this solution? **No.**
15. Can charity programs legally accept e-signatures if required? **Yes, e-signatures can be accepted if witnessed.**
16. Are there signature pads available for e-signatures, if needed? **Yes, Broward Health has signature pads already on all devices.**
17. Can we review a flowchart of the current eligibility process in place? **Broward Health will not be providing this information at this time.**
18. Which states, other than Florida, are screenings required for? **Broward Health only does applications for Florida.**
19. Is insurance verification or discovery required or desired? **Insurance verification is a desired part of the Medicaid Screening Tool.**
20. What is the primary problem this RFP is attempting to solve with an eligibility solution? **Broward Health is looking to automate the screening process for Medicaid so it is not subjective to the staff on whether patient is eligible for Medicaid; rather they should complete an application. The tool would also be used to track the productivity of the staff.**
21. Are there any implementation timeline constraints or requirements? **No, Broward Health wants a product that can integrate to our Imaging system and receive HL-7 so that demographic data does not need to be re-entered.**
22. Are there any uptime requirements or service window constraints for management of the application? **Broward Health's hours of operations are Monday- Sunday 7:30am-8pm.**
23. The proposal references the ability for the solution to integrate with applications based on industry standard file formats (Section VII.C.2 (Proposed Solution)). What are the specific file format(s) Broward Health would like to see? **Invision 2.2, Next Gen 2.3**
24. What KPIs will Broward Health use to measure success? **Broward Health is looking for conversion of accounts to Medicaid or funded due to completing more qualified applications.**
25. Number of patients categorized self-pay per year? **Approximately 19,849 accounts for Feb 2020 to Feb 2021.**

26. Average case rate volumes annually by social worker? **The tool will not be used by social workers.**
27. Number of Broward Health staff processing Medicaid screening content, please include breakdown by position/title and number of staff in each area? **The current staffing break down:**
- Broward Health Medical Center 19
 - Broward Health North 7
 - Broward Health Imperial Point 3
 - Broward Health Coral Springs 7
 - Cora E Braynon Family Health Center 10
 - Specialty Care Center 5.
28. Does Broward Health have a process flow diagram for screening process? **No.**
29. *VENDOR XYZ* would like to request eligibility criteria current in place? **Broward Health utilizes the State of Florida eligibility criteria.**
30. Eligibility period/terms are 6 months and/or 12 months? **Broward Health utilizes the State of Florida eligibility criteria.**
31. What is timeline that Broward expects to have screening tool live? **The expectation is to go live by the end of FY22.**
32. How many file types currently being processed in Medicaid screening? **The current process is on paper.**
33. What are the files types currently being processed for Medicaid screening? **The current process is on paper.**
34. What are APIs currently being used for integrations? **One that is supported is FHIR API.**
35. Beyond Cerner integrations, what other systems does Medicaid screening impact? **Next Gen and EDM Imaging.**
36. What are email and text technology currently in place to communicate with patients? **Currently Broward Health does not have that ability.**
37. Does Broward Health have back office access to DCF systems? **Broward Health does work with the DCF system.**
38. Does Broward Health have a formal technology agreement with DCF for system access? **No.**
39. How many repositories will the screening process pull data from? **The screening would have demographics pulled from Cerner Invision or Next Gen along with information entered by staff from patient.**
40. What devices do Broward Health social workers and financial clearance team members use when recording data from patients? **Broward Health staff have access to computers on wheels and desktop PC's**

41. Can you please provide any additional information on the specific facilities and number of anticipated users who will need to access the Medicaid solution? The RFP indicates that Broward Health includes five hospitals and over forty satellite facilities, are all facilities to be considered within the scope for this project? **The RFP indicates that Broward Health includes five hospitals and over forty satellite facilities, are all facilities to be considered within the scope for this project? The tool would be our four hospitals and two ambulatory clinics. Eventually Broward Health would want other clinics to utilize the tool.**
Current staffing break down:
- Broward Health Medical Center 19
 - Broward Health North 7
 - Broward Health Imperial Point 3
 - Broward Health Coral Springs 7
 - Cora E Braynon Family Health Center 10
 - Specialty Care Center 5
42. Can you please confirm the specific systems within the health system environment where you are anticipating integrations will be required? The Minimum Requirements refer to Cerner Invision, Cerner EDM Imaging and EPIC. **The Next Gen will need to send demographics to vendor.**
43. How many Medicaid screenings does Broward perform annually today? **Approximately 17,865 screenings are performed annually.**
44. Does Broward screen multiple members of the same household for MD? **Usually one family member completes the information for whole family.**
45. How many programs does Broward screen for today? **Medicaid, KidCare, Affordale Care Act, Our Charity.** If possible, please provide sample forms used. **Broward Health will not be providing these forms at this time.**
46. Does Broward want to screen for charity? **No, Broward Health currently has a solution in place.** If so, are manual applications required or do they do presumptive eligibility?
47. Approximate number of self-pay encounters/year **Approximately 17,865 screenings are performed annually.**
48. Does Broward want to provide "self-service" functionality, or will solution be strictly used by staff? **The solution would be utilized by Broward Health staff.**
49. RFP Section (VI) Item (4) requires "*Ability to integrate with Cerner Invision and Cerner EDM Imaging.*" while Section (VI) Item (6) requires "*Ability to integrate with applications based on industry standard file formats (e.g., sending information to Bluemark or EPIC).*" **What are the different use cases for these distinct systems? Why are integrations with these four systems broken out into two separate items? Integration methods with each of these is different. Currently integration into Cerner Invision is real time, Cerner EDM integrates during end of day, an HL7 formatted file is sent to EPIC, and some eligibility occurs in the Bluemark application.**
50. Which industry standard formats is Broward focused on supporting at this time? **Broward Health would be focused on real time connections and HL7 formats.**

51. Which hospital facilities are using each of the 4 solutions? **All Broward Health facilities use these solutions.** How has Broward implemented interfaces with external systems in the past several years (which interface method and file standard)? **Broward Health would be focused on real time connections and HL7 formats.**
52. How does Broward approach electronic patient communications for revenue cycle use cases at this time? Have policies, processes, and procedures been put in place in, or would this be new to patients? **Broward Health currently uses electronic patient communications and have language in our consent documents that it is to say okay to do so.**
53. RFP Section (VI) Item (4) requires the ability to "Save/store documents submitted by applicant in system or send to Broward Health Imaging System (Cerner EDM Imaging)." **Does the "OR" in this item mean that the proposed solution can either store documents in the system or send them to Cerner EDM Imaging? Or are both a requirement? Broward Health will need to be able to access documents for audits for seven (7) years.**
54. For the Technical Assessment, Question 4, **please confirm the exact department(s) that will be the primary users of the proposed solution.** **The Revenue Management Department.**

END ADDENDUM ONE