REAL ESTATE SOFTWARE SOLUTION RFP

FORMAL REQUEST FOR PROPOSAL

ADDENDUM NUMBER: ONE (1) MARCH 23, 2021

THIS ADDENDUM IS ISSUED PRIOR TO THE ACCEPTANCE OF THE FORMAL RFPS. THE FOLLOWING CLARIFICATIONS, AMENDMENTS, ADDITIONS, DELETIONS, REVISIONS, AND MODIFICATION FORM A PART OF THE CONTRACT DOCUMENTS ONLY IN THE MANNER AND TO THE EXTENT STATED.

Q&A

1. The RFP states under the section ‘Minimum Requirements’ that whatever Real Estate system is chosen needs to be able to process electronic payments. SOLUTION ABC, much like other real estate lease accounting solutions, processes payments through an integration to the client’s ERP system which manages the AP/AR functions of the organization. Will this model be acceptable to Broward Health? Broward Health requires the electronic payment methodology integrated within the software solution, and not use a third-party vendor.

2. Whether companies from Outside USA can apply for this? (like, from India or Canada) Broward Health preference is companies located in the following time zones: Pacific time, Mountain time, Central time and Eastern time. All server locations must be in the USA.

3. Whether we need to come over there for meetings? Virtual meetings are acceptable, there may be on-site trainings, which can be discussed with awarded vendor.

4. Can we perform the tasks (related to RFP) outside USA? (like, from India or Canada) Broward Health preference is companies located in the following time zones: Pacific time, Mountain time, Central time and Eastern time. All server locations must be in the USA.

5. Can we submit the proposals via email? Bid responses must be uploaded to the link included in the RFP by the response due date and time provided. Please note that it may take several minutes to upload document(s); those timestamped after the deadline will not be accepted.

6. “Tenant Portal with Mobile Capability” Could Broward Health elaborate on this requirement? Software Solution should have a “Tenant Portal” providing the Tenants with
the ability to check their own Rental lease agreements, payment reconciliations, Service Requests, etc., from either a desktop application or a mobile application.

7. What aspects of Broward Health’s intended workflow will require Mobile capabilities? Provide the accessible options and functions your mobile solution offers.

8. Does Broward Health require system viewing as well as data entry via a mobile application? Provide the accessible options and functions your mobile solution offers.

9. Are approvals required through the mobile application? Provide the accessible options and functions your mobile solution offers.

10. Does Broward Health require a specific mobile application capable of running on IOS, Android and Windows apart from an internet browser? The mobile application solution should be integrated with the desktop solution and capable of running on IOS or Android, mobile phone or tablet or iPad.

11. "Document portal accessible by owner and tenant, (customizable)" Could Broward Health elaborate on this requirement? The solution should have the ability to store Lease agreements, floor plans, communication documentation, etc., accessibility functions to upload and retrieve, for the Tenant and for the Owner [Broward Health].

12. What exactly is Broward Health referring to as a 'customizable' document portal? The solution should have the ability to create and modify existing field names, labels, security roles, and permissions.

13. Could Broward Health provide examples of the types of documents that will be completed and signed directly on the solution’s dashboard? Some of the documents that could be signed directly in the solutions dashboard include compliances documents, W9, etc.

14. Section VII. Specific Response Requirements C Accounting 5 requests on page 24 "a detailed description of how software or application facilitates GASB 87 lease accounting compliance." In addition, as per Broward Health's 2020 Audited Financial Report, on page 26, it is mentioned that Broward Health has not yet implemented GASB 87 and management is evaluating the impact of adoption. Given the importance of this requirement and the opportunity to obtain compliance via the Real Estate Software Solution, what weight will Broward Health apply to this criteria when evaluating proposed solutions? The Proposed Solution section of the Scoring Criteria for Part A is weighted 35%.

15. Could Broward Health disclose additional details surrounding its budget for the acquisition of the Real Estate Software solution? Broward Health will not be disclosing budget amounts for this project at this time.

16. "Online payments (no external third-party payment solutions)" Does this mean you require direct integration with your bank? Would Stripe be an acceptable payment integration solution? Broward Health requires the electronic payment methodology integrated within the software solution, and not use a third-party vendor.

17. What forms of payment will be accepted? E.g. ACH transfers, credit card, eCheck, paper check? Yes, to all the above.
18. Would Broward Health be open to a proposal for a completely custom-built solution for a perpetual license with no recurring costs or limits on use? Broward Health is looking for a solution that meets the requirements listed in the RFP. If vendor has additional options that Broward Health could benefit from vendor may include the additional options in the bid response.

END ADDENDUM ONE