TIME & MATERIALS AND/OR SERVICE AGREEMENTS FOR IMAGING

FORMAL REQUEST FOR PROPOSAL

ADDENDUM NUMBER: ONE (1)  SEPTEMBER 15, 2020

THIS ADDENDUM IS ISSUED PRIOR TO THE ACCEPTANCE OF THE FORMAL RFPS. THE FOLLOWING CLARIFICATIONS, AMENDMENTS, ADDITIONS, DELETIONS, REVISIONS, AND MODIFICATION FORM A PART OF THE CONTRACT DOCUMENTS ONLY IN THE MANNER AND TO THE EXTENT STATED.

CLARIFICATION

Due to issues with the previous electronic link provided, please see the revised link to upload proposals.

https://browardhealth.sharefile.com/r-r625c2356495459ba

Q&A

1. We need a list of the Ultrasound Transducers associate with the Ultrasound equipment listed on the request. This has a large impact on the cost to maintain those systems. Please respond with a list of transducers. If possible please indicate which facility each transducer is located. Service on the ultrasound machines will be time and materials, the same for the transducers.

2. Need to know more on Model Type for the Siemens Biograph PET/CT. Biograph covers wide range of models. Biograph 16.

3. Would Broward Health be seeking a partner to consolidate maintenance agreements and reduce costs on those agreements or is BH simply seeking price information for Exhibit A (T&M Rates for PM’s, parts, corrective repairs etc.)? Seeking price information for Exhibit A. (Please see REVISED Exhibit A).

4. Would BH be open to a program that consolidates existing maintenance contracts and reduces the overall cost of those contracts? Broward Health is looking for time and materials contracts for most of the equipment. Broward Health will consider creative, cost saving, full service agreements on CT scanners, IR and Cath Labs.

5. Is it likely that this Bid will have multiple awarded vendors? Yes, it is Broward Health’s intent is to award to multiple vendors.

6. Is Broward Health looking to pay vendors on a Time and Material basis while assuming the risk of the equipment failing, thus eliminating service agreements altogether? Yes, for most of the equipment. Please refer to question number 4. Broward Health is looking for time
and materials contracts for most of the equipment. Broward Health will consider creative, cost saving, full service agreements on CT scanners, IR and Cath Labs.

7. Is it possible to receive more equipment information such as serial numbers and coverages to assess the over risk profile of each item and required coverages? Serial numbers have been included in REVISED Exhibit A. Please note this information is being provided in good faith, manual typos may have occurred. Due to the level of detail of this inquiry Broward Health is unable to provide additional information at this time.

8. Would this award fall under a desired GPO of Broward Health? Broward Health is a member of Vizient, however this RFP is open to all vendors.

9. What is Clinical Engineering’s role in the service of Imaging equipment? Clinical engineering does not work on any imaging equipment at Broward Health.
   a. Do they currently service the items directly or outsource them to ISO or OEM?
   b. If they have current imaging staff, would they stay on hospital payroll or come over to the awarded supplier?

10. What is the main reason(s) why Broward Health is looking to consolidate their imaging equipment? Broward Health is not looking to consolidate the equipment.

11. Does the primary contractor have to be the Certified Diverse Vendor for the 10% scoring to count or can a Certified Diverse Vendor be subcontracted and still be able to receive the 10% scoring part of the RFP? The RFP scoring Supplier Diversity Enhancement will be awarded to Bidders who are Broward Health Certified Diverse Vendors. It may also be awarded to Non-Certified Diverse Vendors who document Certified Diverse Vendor solicitation and utilization (past and planned for this RFP).

12. Please provide requested details. Additional information has been provided in REVISED Exhibit A, however due to the level of detail of this inquiry Broward Health is unable to provide all the requested information at this time.

13. The RFP states you are only accepting full service proposals for CT, vascular, and catheterization Labs. Will you be accepting full service proposals for MR? No.

14. Are you accepting committed PM ONLY service contracts for MRI, CT, Vascular, and Catheterization Labs? No, we will review PM only, time and materials, and full service for CT, Vascular, and Cath Labs. MRI is time and materials or PM only.

15. If submitting Time and Material, will there be an exclusivity commitment from customer to vendor? No, it is Broward Health’s intent is to award to multiple vendors.

16. For the Pricing Grid Column J (Software Updates), can you please clarify if by “updates” you mean OEM mandatory updates? New software version updates.

17. Given the size and scale of this RFP as well as conditions in the marketplace, will Broward Health consider granting a one (1) week extension to the due date? An extension is not being considered at this time.
18. Please clearly identify the vascular and cardiac catheterization labs equipment, inclusive of all sub-items. This equipment is identified as CATH, Cath Lab and IR in the Modality column of Exhibit A. No sub-items are included in this T&M contract.

19. For all CT scanners, please provide the following information where available: What model is the Tube? Broward Health is awaiting this information and plans to provide in a subsequent addendum.

20. Please provide the date the tube was last replaced. If it was not replaced, provide when the system was installed. Broward Health is awaiting this information and plans to provide in a subsequent addendum.

21. Please provide the current number of scans seconds on the tube. Broward Health is awaiting this information and plans to provide in a subsequent addendum.

22. Please identify any attached sub-components for each system (if applicable). No sub-components are included in this T&M contract.

23. Please confirm Section V. 2.f. (pg. 15) Liquidated Damages does not apply since a CDV subcontracting requirement is not incorporated in this RFP. Please refer to Section I., RFP Summary Page, Part H., Certified Diverse Vendor Subcontracting Requirements, there is CDV no CDV subcontracting requirement for this RFP.


25. The title of the RFP references both Time & Materials and Service Agreements. Will BH consider Full Service Agreements? If so, would it be acceptable to include a “Full Service Agreement with Glassware” column and a “Full Service Agreement without Glassware column”? Please refer to REVISED Exhibit A. A column has been provided for pricing on Full Service agreements. Please note full service agreements will only be considered for CT scanners, IR and Cath Labs.

26. Is this bid intended to be awarded to a sole provider or would a multi-award be considered? That is, would Broward Health consider using multiple awarded vendors to maintain the equipment listed? It is Broward Health’s intent is to award to multiple vendors.

27. Does Broward Health wish to have the contractor manage Preventative Maintenance to ensure 100% completion? No.

28. Please provide additional model type information. Please refer to revised Exhibit A which is now inclusive of serial numbers. Please note this information is being provided in good faith, manual typos may have occurred. Due to the level of detail of this inquiry Broward Health is unable to provide additional information at this time.

29. Does Broward Health require coverage on all consumables required for Preventative Maintenance and Repairs? Only for full service contracts.
30. Please provide the Month/Date of last x-ray tube replacement for each item requiring glassware tube coverage. If the tube has never been replaced, please provide the date of system installation. Due to the level of detail of this inquiry Broward Health is unable to provide additional information at this time.

31. How was the equipment inventory previously maintained (OEM, In-house, or Third-Party Service)? If a combination, please provide estimated %. It has been a combination, 40% full service, 60% time and materials.

END ADDENDUM ONE